

2016 POLITICAL FALL SPENDING

ETHI-POL-BAYH U.S. SENATE INDIANA-DEMOCRAT

| CONTRACT NUMBER | DATES OF CONTRACT | # OF SPOTS | GROSS OWED | TOTAL (15%) COMMISSION | NET COST | PROD. COSTS | NET OWED | NET RECEIVED | DIFF IN TOTALS | CHECK # |
|--------------------|----------------------|---------------|---------------|---------------------------|-------------|----------------|-------------|-----------------|-------------------|------------------------|
| 904342 | 7/15-7/21 | 7 | \$ 1,140.00 | \$ 171.00 | \$ 969.00 | | \$ 969.00 | \$ 969.00 | | 65378 |
| 907238 | 7/22-7/28 | 7 | \$1,140.00 | \$ 171.00 | \$ 969.00 | | \$ 969.00 | \$ 969.00 | | 65510 |
| 910828 | 7/29-8/4 | 9 | \$1,590 | \$ 238.50 | \$ 1,351.50 | | \$ 1,351.50 | \$ 1,351.50 | | 65622 |
| 913478 | 8/5-8/8 | 4 | \$540 | \$ 81.00 | \$ 459.00 | | \$ 459.00 | \$ 459.00 | | credit card |
| 915553 | 8/9-8/15 | 5 | \$ 1,020.00 | \$ 153.00 | \$ 867.00 | | \$ 867.00 | \$ 867.00 | | pmnt credit card |
| 918542 | 8/16-8/22 | 6 | \$ 1,270.00 | \$ 190.50 | \$ 1,079.50 | | \$ 1,079.50 | \$ 1,079.50 | | pmnt credit card |
| 921149 | 8/23-8/29 | 8 | \$ 1,720.00 | \$ 258.00 | \$ 1,462.00 | | \$ 1,462.00 | \$ 1,462.00 | | credit card pmnt |
| 925075 | 8/30-9/5 | 6 | \$ 1,270.00 | \$ 190.50 | \$ 1,079.50 | | \$ 1,079.50 | \$ 1,079.50 | | credit card |
| 919621 | 9/6-9/12 | 15 | \$ 2,485.00 | \$ 372.75 | \$ 2,112.25 | | \$ 2,112.25 | \$ 2,112.25 | | pmnt |
| 919633 | 9/10-9/19 | 16 | \$ 2,735.00 | \$ 410.25 | \$ 2,324.75 | | \$ 2,324.75 | \$ 2,324.75 | | credit card |
| | | | \$ 2,960.00 | | \$ 2,516.00 | | \$ 2,516.00 | \$ 2,516.00 | | |

CONTRACT



ETHI
800 Ohio Street
Terre Haute, IN 47807
(812) 232-9481

And:

Buying Time
650 Massachusetts Avenue NW
Suite 210
Washington, DC 20001-3796
USA

| | | |
|--|---|--|
| <u>Contract / Revision</u> 919633 / | | <u>Alt Order #</u> 25268138 |
| <u>Product</u> Political | | |
| <u>Contract Dates</u> 09/10/16 - 09/19/16 | | <u>Estimate #</u> 4867 |
| <u>Advertiser</u> POL/Bayh US Senate IN (D) | | <u>Original Date / Revision</u> 08/16/16 / 09/13/16 |
| <u>Billing Cycle</u> EOM/EOC | <u>Billing Calendar</u> Broadcast | <u>Cash/Trade</u> Cash |
| <u>Property</u> ETHI | <u>Account Executive</u> Katz Washington | <u>Sales Office</u> Katz/Washingto |
| <u>Special Handling</u> | | |
| <u>Demographic</u> Adults 35+ | | |
| <u>Agy Code</u> 9915780 | <u>Advertiser Code</u> | <u>Product 1/2</u> |
| <u>Agency Ref</u> IN5252/SP2893/TO824 | | <u>Advertiser Ref</u> |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|-------|-------|-------------------|-----------------|-------------------------|--------------------|------|--------|-------------------|-------------|-----|------|-------|------------|
| N 1 | ETHI | 09/14/16 | 09/19/16 | M-F 4p-5p | M-F 4p-5p | | :30 | | | | NM | 8 | \$280.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| | Week: | 09/12/16 | 09/18/16 | --222-- | | | | 6 | \$35.00 | | | | |
| | Week: | 09/19/16 | 09/25/16 | 2----- | | | | 2 | \$35.00 | | | | |
| N 2 | ETHI | 09/18/16 | 09/18/16 | News 10 on Fox Su | 10p-1030p | | :30 | | | | NM | 1 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| | Week: | 09/12/16 | 09/18/16 | -----S | | | | 1 | \$200.00 | | | | |
| N 3 | ETHI | 09/13/16 | 09/19/16 | News 10 on Fox | 10p-1030p | | :30 | | | | NM | 5 | \$1,250.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| | Week: | 09/12/16 | 09/18/16 | -1111-- | | | | 4 | \$250.00 | | | | |
| | Week: | 09/19/16 | 09/25/16 | 1----- | | | | 1 | \$250.00 | | | | |
| N 4 | ETHI | 09/18/16 | 09/18/16 | Su 10p-11p | 10p-11p | | :30 | | | | NM | 1 | \$70.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| | Week: | 09/12/16 | 09/18/16 | -----S | | | | 1 | \$70.00 | | | | |
| N 5 | ETHI | 09/17/16 | 09/17/16 | Sa 10p-11p | 10p-11p | | :30 | | | | NM | 1 | \$70.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| | Week: | 09/12/16 | 09/18/16 | -----S- | | | | 1 | \$70.00 | | | | |
| N 6 | ETHI | 09/13/16 | 09/16/16 | M-F 1030p-11p | M-F 1030p-11p | | :30 | | | | NM | 2 | \$300.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| | Week: | 09/12/16 | 09/18/16 | -1-1--- | | | | 2 | \$150.00 | | | | |
| N 7 | ETHI | 09/17/16 | 09/17/16 | College Football | College Football | | :30 | | | | NM | 4 | \$500.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| | Week: | 09/12/16 | 09/18/16 | -----4- | | | | 4 | \$125.00 | | | | |
| N 8 | ETHI | 09/18/16 | 09/18/16 | NFL Regular Season Game | NFL Regular Season | | :30 | | | | NM | 4 | \$1,200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| | Week: | 09/12/16 | 09/18/16 | -----4 | | | | 4 | \$300.00 | | | | |
| N 9 | ETHI | 09/18/16 | 09/18/16 | Fox News Sunday | 9a-10a | | :30 | | | | NM | 1 | \$100.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| | Week: | 09/12/16 | 09/18/16 | -----S | | | | 1 | \$100.00 | | | | |
| N 10 | ETHI | 09/15/16 | 09/15/16 | Thursday Hour 1 | 8p-9p | | :30 | | | | NM | 1 | \$250.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| | Week: | 09/12/16 | 09/18/16 | ---1--- | | | | 1 | \$250.00 | | | | |

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



ETHI
800 Ohio Street
Terre Haute, IN 47807
(812) 232-9481

| | |
|----------------------------|--------------------|
| <u>Contract / Revision</u> | <u>Alt Order #</u> |
| 919633 / | 25268138 |

| | | |
|-----------------------|----------------|-------------------|
| <u>Contract Dates</u> | <u>Product</u> | <u>Estimate #</u> |
| 09/10/16 - 09/19/16 | Political | 4867 |

| | |
|-------------------------|---------------------------------|
| <u>Advertiser</u> | <u>Original Date / Revision</u> |
| POL/Bayh US Senate IN (| 08/16/16 / 09/13/16 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|---|------|------------|----------|------------------|------------------|------|--------|------------|----------|-----|------|-------|------------|
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> | | | | | | | | | | | | Spots | Amount |
| N 11 | ETHI | 09/18/16 | 09/18/16 | NFL Pre Game | NFL Pre Game | | :30 | | | | NM | | |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> | | | | | | | | | | | | | |
| Week: | | 09/12/16 | 09/18/16 | -----4 | | | | 4 | \$200.00 | | | | |
| N 12 | ETHI | 09/17/16 | 09/17/16 | MLB Regular Game | MLB Regular Game | | :30 | | | | NM | 3 | \$150.00 |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> | | | | | | | | | | | | | |
| Week: | | 09/12/16 | 09/18/16 | -----3- | | | | 3 | \$50.00 | | | | |
| N 13 | ETHI | 09/15/16 | 09/15/16 | Thursday Hour 1 | 8p-9p | | :30 | | | | NM | 2 | \$500.00 |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> | | | | | | | | | | | | | |
| Week: | | 09/12/16 | 09/18/16 | ---2--- | | | | 2 | \$250.00 | | | | |
| N 14 | ETHI | 09/19/16 | 09/19/16 | M-F 10a-11a | M-F 10a-11a | | :30 | | | | NM | 1 | \$25.00 |
| <u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u> | | | | | | | | | | | | | |
| Week: | | 09/19/16 | 09/25/16 | 1----- | | | | 1 | \$25.00 | | | | |
| Totals | | | | | | | | 0.00 | | | | 38 | \$5,695.00 |

| Time Period | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|---------------------|------------|--------------|--------------|------------|
| 08/29/16 - 09/19/16 | 38 | \$5,695.00 | (\$854.25) | \$4,840.75 |
| Totals | 38 | \$5,695.00 | (\$854.25) | \$4,840.75 |

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

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KATZ TELEVISION GROUP

125 West 55th St
New York, NY 10019

| | | |
|--|---|---|
| Contract # 25268138 | Changes as of: 9/13/2016 at 10:08 AM | Version: Highlighting Revision 3 |
| CPE: 779/789/4867 | Flight: 9/13/16 - 9/19/16 | Total \$: \$5,695.00 |
| Agency: BUYING TIME, LLC | Advertiser: Bayh US Senate IN | Total Spots: 38 |
| 650 Massachusetts Ave NW | Product: Political | Total CPP: \$0.00 |
| Suite 210 | Agency Order #: 5295711 | Total GRP: |
| Washington, DC 20001 | Buyer: Herrick, Cathie | Con Type: POLITICAL/NOTE |
| | Salesperson: BEN WILMETH | Assistant: BEN WILMETH |
| | 202-872-5880 | 202-872-5880 |
| Comments: Revision adding spots | | Separation: |
| Rev tot = \$5695 | | |

| # | Day/Time | DP | Program | Rate | A3SP Rating | Len | 9/13 - 9/19 | | | | | | | | | | Total Spots | Total | | GRP | | | | | | | |
|--|----------------------|----|---|----------|----------------|-----|-------------|------|------|------|------|------|------|----|-----|---|----------------|------------|--------|-----|---|---|---|----|------------|--------|-----|
| | | | | | | | 9/13 | 9/14 | 9/15 | 9/16 | 9/17 | 9/18 | 9/19 | \$ | CPP | | | | | | | | | | | | |
| REV+ 1 | Tu-F,M 4p-5p | | The Doctors | \$35.00 | 0 | 30 | 0 | 0 | 1 | 2 | 0 | 2 | 0 | 0 | 1 | 2 | 8 | \$280.00 | \$0.00 | 0.0 | | | | | | | |
| 2 | 8p-9p | | Rosewood | \$250.00 | 0 | 30 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | \$250.00 | \$0.00 | 0.0 | | | | | | | |
| 3 | 10p-10:30p | | News 10 On FOX | \$200.00 | 0 | 30 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | \$200.00 | \$0.00 | 0.0 | | | | | | | |
| 4 | 10p-10:30p | | News 10 On FOX | \$250.00 | 0 | 30 | 1 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 5 | \$1,250.00 | \$0.00 | 0.0 | | | | | | | |
| 5 | 10:30p-11p | | Sports 10 Instant Replay | \$70.00 | 0 | 30 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | \$70.00 | \$0.00 | 0.0 | | | | | | | |
| 6 | 10:30p-11p | | Everybody Loves Ramond | \$70.00 | 0 | 30 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | \$70.00 | \$0.00 | 0.0 | | | | | | | |
| 7 | Tu-F,M 10:30p-11p | | Access Hollywood | \$150.00 | 0 | 30 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 2 | \$300.00 | \$0.00 | 0.0 | | | | | | | |
| REV+ 8 | 7:30p-11p | | NCAA Ftbll | \$125.00 | 0 | 30 | 0 | 0 | 0 | 0 | 0 | 1 | 4 | 0 | 0 | 0 | 4 | \$500.00 | \$0.00 | 0.0 | | | | | | | |
| Changes: Day/Time from Sa 12n-4p to Sa 7:30p-11p | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Su | | | NFL GAME I | \$300.00 | 0 | 30 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 4 | 0 | 4 | \$1,200.00 | \$0.00 | 0.0 | | | | | | | |
| REV+ 9 | 1p-4:30p | | Changes: Day/Time from Su 3:30p-7p to Su 1p-4:30p, Program from NFL GAME II to NFL GAME I | | | | | | | | | | | | | | | | | | | | | | | | |
| 10 | Su 9a-10a | | Fox News Sun | \$100.00 | 0.0 | 30 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 1 | \$100.00 | \$0.00 | 0.0 | | | | | | | |
| REV+ 11 | 11a-1p | | FOX Pre-Game | \$200.00 | 0.0 | 30 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | \$800.00 | \$0.00 | 0.0 | | | | | | | |
| REV+ 12 | Sa 1p-4p | | MLB | \$50.00 | 0.0 | 30 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | \$150.00 | \$0.00 | 0.0 | | | | | | | |
| REV+ 13 | 8p-9p | | Rosewood | \$250.00 | 0.0 | 30 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | \$500.00 | \$0.00 | 0.0 | | | | | | | |
| REV+ 14 | M-F 10a-11a | | Judge Mathis | \$25.00 | 0.0 | 30 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | \$25.00 | \$0.00 | 0.0 | | | | | | | |
| TOTALS: | | | | | | | | | | | | | | 2 | 3 | 6 | 4 | 0 | 0 | 0 | 0 | 1 | 4 | 38 | \$5,695.00 | \$0.00 | 0.0 |

9-13-16



125 West 55th St
New York, NY 10019

Contract # 25268138

Changes as of: 9/13/2016 at 10:08 AM

Version: Highlighting Revision 3

CPE: 779/789/4867

Flight: 9/13/16 - 9/19/16

Station: ETHI

Total \$: \$5,695.00

Agency: BUYING TIME, LLC

Advertiser: Bayh US Senate IN

Market: Terre Haute

Total Spots: 38

650 Massachusetts

Product: Political

Office: WASHINGTON

Total CPP: \$0.00

Ave NW
Suite 210
Washington, DC 20001

Agency Order #: 5295711

Primary Demo: Adults 35+

Buyer: Herrick, Cathie

Con Type: POLITICAL/NOTE

Separation:

Salesperson: BEN WILMETH

Assistant: BEN WILMETH

Special Instructions

Order Level Comments

| Date/Time | Added by | Comment |
|-------------------|-----------------|---|
| 09/13/16 10:08 AM | BEN WILMETH | Revision adding spots |
| 08/18/16 3:34 PM | CAROLYN ALLAIRE | Rev tot = \$5695 New Order - Bayh/Senate |

Competitive Information

| |
|-------------------------|
| Market Budget: \$56,950 |
| ETHI Share: 10% |
| Comment: |
| WAWV: 5% |
| WTHI: 62% |
| WTWO: 23% |

Daypart Summary

| Day/Time | % Distrib | Spots | Dollars | CPP | GRP |
|--------------|-------------|-----------|-------------------|------------|------------|
| | 100% | 38 | \$5,695.00 | N/A | 0.0 |
| Total | 100% | 38 | \$5,695.00 | N/A | 0.0 |

Monthly Summary

| Month | Spots | Dollars |
|--------------|-----------|-------------------|
| 2016-Sep | 38 | \$5,695.00 |
| Total | 38 | \$5,695.00 |

Transaction History

| Trans | Created/Received | Created by | Status | Spot+ | Spot- | \$ Chg | Contract \$ | Comment |
|----------|------------------|-----------------|-----------|-------|-------|------------|-------------|---|
| Revision | 9/13/16 10:08 AM | BEN WILMETH | Revised | 22 | | \$2,960.00 | \$5,695.00 | Changes: Total Spots from 16 to 38. Calculated Dollars from \$2,735.00 to \$5,695.00. Competitive Market Budget from \$27,350 to \$56,950. User Entered \$ from \$2,735.00 to \$5,695.00. Comments from revised order, in 1. changed prgm name to The Doctors.ncfr to Revision adding spots |
| Revision | 8/18/16 3:34 PM | CAROLYN ALLAIRE | Confirmed | | | \$0 | \$2,735.00 | Changes: Comments from New Order - Bayh/Senate to revised order, in 1. changed prgm name to The Doctors.ncfr. 1 buyline added or modified. |
| Revision | 8/16/16 10:22 AM | BEN WILMETH | Confirmed | | 1 | \$0 | \$2,735.00 | Changes: User Entered \$ from \$0.00 to \$2,735.00. Demo Meta to R16I. Competitive Market Budget from \$36,100 to \$27,350. Total Spots from 17 to 16. Comments from to New Order - Bayh/Senate. 3 buylines added or modified. |
| New | 8/16/16 10:16 AM | BEN WILMETH | New | 17 | | \$2,735.00 | \$2,735.00 | |

Non-Discrimination Policy

PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY. AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.